

# Exhibit 1

## Contract Incentive Detail - HVAC

Period : September 2023

**EMPLOYEE INFORMATION**

Employee	: Francesco Pagano
Employee ID	: █
Branch/Dept	: NJ2 - 0000
Manager	: John W Payne
Pay Suspend	: No

**INCENTIVE SUMMARY**

Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
0N720176	█	04/01/2020	Prime	█				\$2,411.17	\$2,411.17	\$0.00
0N720177	█	02/01/2020	Prime	█				\$15,598.31	\$15,598.31	\$0.00
0N720178	█	02/01/2020	Prime	█				\$3,928.69	\$3,928.69	\$0.00
0N720304	█	06/01/2020	PSR	█				\$705.42	\$362.61	\$342.81
0N720309	█	07/01/2020	Prime	█				\$369.47	\$369.47	\$0.00
1-101824470276	█	12/01/2022	L&M	█				\$244.57	\$244.57	\$0.00
1-102229713816	█	03/01/2021	PSA	█				\$95.95	\$95.95	\$0.00
1-107855019828	█	10/01/2021	PSA	█				\$432.16	\$432.16	\$0.00
1-107889782139	█	11/01/2022	L&M	█				\$224.37	\$224.37	\$0.00
1-107906977726	█	12/01/2021	PSA	█				\$391.20	\$391.20	\$0.00
1-107925394397	█	07/01/2023	L&M	█				\$1,659.42	\$1,659.42	\$0.00
1-108408687953	█	11/01/2022	L&M	█	\$109.47	\$109.47		\$0.00		
1-109227058337	█	03/01/2023	L&M	█	\$1,604.54	\$1,604.54		\$0.00		
1-10405360312	█	12/01/2021	PSA	█	\$407.76	\$407.76		\$0.00		
1-111492970555	█	12/01/2021	PSA	█	\$1,434.06	\$1,434.06		\$0.00		
1-116056988435	█	04/01/2023	L&M	█	\$422.49	\$422.49		\$0.00		
1-117097425788	█	04/01/2022	L&M	█	\$86.99	\$86.99		\$0.00		
1-117234271511	█	04/01/2022	PSA	█	\$15,081.99	\$12,713.96		\$2,368.03		
1-117490508887	█	04/01/2022	PSA	█	\$1,553.62	\$1,197.13		\$356.49		
1-17602117039	█	04/01/2022	PSA	█	\$10,151.56	\$10,151.56		\$0.00		

Contract Incentive Detail - HVAC

**Period :** September 2023

EMPI OYEE INFORMATION

**Contract Incentive Detail - HVAC**  
**Period :** September 2023



**EMPLOYEE INFORMATION**

Employee : Francesco Pagano  
Employee ID : XXXXXXXXXX  
Branch/Dept : N72 - 0000  
Manager : John W Payne  
Pay Suspend : No

**INCENTIVE SUMMARY**

Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
1-120904177238	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	08/01/2022	PSA			\$6,807.30		\$5,105.47		\$1,701.83
1-120936527587	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	08/01/2022	PSA			\$514.04		\$514.04		\$0.00
1-120992691605	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	11/01/2022	L&M			\$86.43		\$86.43		\$0.00
1-121028750995	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	11/01/2022	L&M			\$646.73		\$646.74		\$0.01
1-121419972970	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	11/01/2022	PSA			\$407.47		\$407.47		\$0.00
1-121551447529	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	09/01/2022	PSA			\$1,378.19		\$1,133.06		\$245.13
1-121775504485	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	L&M			\$181.93		\$181.93		\$0.00
1-121823862162	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	L&M			\$699.42		\$699.42		\$0.00
1-12182977052	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	09/01/2022	PSA			\$765.32		\$765.32		\$0.00
1-121914892873	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	L&M			\$1,402.93		\$1,402.94		\$0.01
1-1221915218200	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	08/01/2023	L&M			\$1,499.06		\$1,499.06		\$0.00
1-1222300958350	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	PSA			\$1,719.01		\$1,719.01		\$0.00
1-122422696608	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	L&M			\$383.61		\$383.60		\$0.01
1-122481405569	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	11/01/2022	L&M			\$472.13		\$472.13		\$0.00
1-1222672432899	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	PSA			\$97.66		\$97.66		\$0.00
1-122794318843	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	12/01/2022	L&M			\$5,805.13		\$4,353.85		\$1,451.28
1-122894810056	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	11/01/2022	L&M			\$644.58		\$644.58		\$0.00
1-122934303647	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	12/01/2022	L&M			\$80.89		\$80.89		\$0.00
1-123023233393	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	PSA			\$424.92		\$424.92		\$0.00
1-123042238654	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	10/01/2022	PSA			\$150.62		\$150.62		\$0.00
1-12309559255	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	01/01/2023	L&M			\$102.01		\$102.01		\$0.00
1-123244470880	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	12/01/2022	L&M			\$17,533.50		\$13,150.13		\$4,383.37
1-123259825926	<span style="background-color: black; color: black;">XXXXXXXXXX</span>	02/01/2023	L&M			\$435.24		\$435.24		\$0.00

Contract Incentive Detail - HVAC

Period : September 2023

EMBI OVER INFORMATION

## Contract Incentive Detail - HVAC

Period : September 2023

EMPLOYEE INFORMATION									
Employee	: Francesco Pagano	Job Code	: J07632						
Employee ID	: [REDACTED]	Plan	: SC04 - SUP BSNA HVAC Account Sales Reps (SC04)						
Branch/Dept	: N72 - 0000	Plan Effective Date	: 1/11/2011						
Manager	: John W Payne	Manager ID	: 1134776						
Pay Suspend	: No								

### INCENTIVE SUMMARY

Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
1-126749698098	[REDACTED]	01/01/2023	PSA					\$6,334.53	\$4,750.90	\$1,583.63
1-126751639361	[REDACTED]	01/01/2023	PSA					\$230.42	\$230.42	\$0.00
1-126782349172	[REDACTED]	01/01/2023	PSA					\$329.28	\$329.28	\$0.00
1-126790792777	[REDACTED]	01/01/2023	PSA					\$512.22	\$512.22	\$0.00
1-126805490527	[REDACTED]	01/01/2023	PSA					\$99.46	\$99.46	\$0.00
1-127144596108	[REDACTED]	06/01/2023	L&M					\$3,606.24	\$3,606.24	\$0.00
1-127246384747	[REDACTED]	02/01/2023	L&M					\$80.92	\$80.92	\$0.00
1-12726853596	[REDACTED]	03/01/2023	L&M					\$707.52	\$707.52	\$0.00
1-127320189383	[REDACTED]	04/01/2023	PSA					\$1,121.96	\$1,121.96	\$0.00
1-127347238890	[REDACTED]	01/01/2023	PSA					\$483.63	\$483.63	\$0.00
1-127348849553	[REDACTED]	01/01/2023	PSA					\$52.95	\$52.95	\$0.00
1-127422493620	[REDACTED]	02/01/2023	PSA					\$267.96	\$267.96	\$0.00
1-127438476525	[REDACTED]	02/01/2023	PSA					\$239.00	\$239.00	\$0.00
1-127471142920	[REDACTED]	02/01/2023	PSA					\$134.67	\$134.67	\$0.00
1-127499525130	[REDACTED]	02/01/2023	PSA					\$634.73	\$634.73	\$0.00
1-127507567009	[REDACTED]	02/01/2023	L&M					\$906.39	\$906.38	\$0.01
1-12771413847	[REDACTED]	02/01/2023	PSA					\$106.87	\$80.15	\$26.72
1-127716254969	[REDACTED]	03/01/2023	L&M					\$371.95	\$371.95	\$0.00
1-127734185327	[REDACTED]	02/01/2023	PSA					\$0.00	\$0.00	\$0.00
1-127734825695	[REDACTED]	02/01/2023	PSA					\$0.00	\$0.00	\$0.00
1-127819495132	[REDACTED]	02/01/2023	PSA					\$158.62	\$158.62	\$0.00
1-127863059520	[REDACTED]	02/01/2023	PSA					\$124.48	\$124.48	\$0.00



## Contract Incentive Detail - HVAC

Period : September 2023

### EMPLOYEE INFORMATION

Employee	: Francesco Pagano
Employee ID	: █
Branch/Dept	: N72 - 0000
Manager	: John W Payne
Pay Suspend	: No

### INCENTIVE SUMMARY

Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to	Estimated Remaining Incentive
1-128244825364		03/01/2023	PSA			\$1,047.18		\$915.48		\$131.70
1-128320093634		03/01/2023	PSA			\$22.82		\$22.82		\$0.00
1-128323454351		03/01/2023	PSA			\$590.64		\$590.64		\$0.00
1-128364706613		03/01/2023	PSA			\$14.64		\$14.64		\$0.00
1-128559706146		03/01/2023	PSA			\$118.76		\$118.76		\$0.00
1-128643281256		04/01/2023	PSA			\$299.63		\$299.63		\$0.00
1-128683736725		04/01/2023	PSA			\$3,812.23		\$3,812.23		\$0.00
1-128719051833		04/01/2023	L&M			\$366.20		\$366.21		\$0.01
1-128729145431		04/01/2023	PSA			\$364,331.39		\$273,248.54		\$91,082.85
1-128800337111		05/01/2023	PSA			\$4,733.64		\$4,733.64		\$0.00
1-128800498557		05/01/2023	PSA			\$1,369.84		\$1,369.84		\$0.00
1-128800718696		05/01/2023	L&M			\$147.44		\$147.45		\$0.01
1-128801715992		05/01/2023	PSA			\$193.93		\$193.93		\$0.00
1-128803108976		05/01/2023	PSA			\$204.03		\$204.03		\$0.00
1-128803109556		05/01/2023	PSA			\$112.31		\$112.31		\$0.00
1-128816205161		06/01/2023	L&M			\$757.74		\$757.74		\$0.00
1-128855462005		06/01/2023	L&M			\$908.10		\$908.11		\$0.01
1-129016974695		05/01/2023	L&M			\$5,571.49		\$5,571.49		\$0.00
1-129017511825		05/01/2023	L&M			\$1,812.08		\$1,812.08		\$0.00
1-129521358206		06/01/2023	L&M			\$3,425.55		\$3,425.55		\$0.00
1-129539899172		06/01/2023	PSA			\$798.87		\$798.87		\$0.00

Contract Incentive Detail - HVAC

Period : September 2023

EMBI OVERVIEW

Employee Employee ID	: Francesco Pagano	Job Code	: J07682							
Branch/Dept	: N72 - 0000	Plan	: SC04 - SIP BSNA HVAC Account Sales Reps (SC04)							
Manager	: John W Payne	Plan Effective Date	: 1/11/2011							
Pay Suspend	: No	Manager ID	: 1134776							
<b>INCENTIVE SUMMARY</b>										
Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
1-129540250529		06/01/2023	PSA					\$615.97	\$615.97	\$0.00
1-129564232160		06/01/2023	PSA					\$359.02	\$359.02	\$0.00
1-129564498775		06/01/2023	PSA					\$76.64	\$76.64	\$0.00
1-129590080017		06/01/2023	PSA					\$88.98	\$88.98	\$0.00
1-129724343998		06/01/2023	PSA					\$241.08	\$241.08	\$0.00
1-129725576563		06/01/2023	PSA					\$2,169.36	\$2,169.36	\$0.00
1-129728188437		07/01/2023	PSA					\$130.07	\$130.07	\$0.00
1-129796071157		06/01/2023	PSA					\$1,028.08	\$1,028.08	\$0.00
1-129845129813		07/01/2023	PSA					\$122.82	\$122.82	\$0.00
1-129875325481		07/01/2023	PSA					\$110.91	\$110.91	\$0.00
1-129904176944		07/01/2023	PSA					\$648.06	\$648.06	\$0.00
1-130036040289		07/01/2023	PSA					\$3,707.33	\$3,707.33	\$0.00
1-130213936267		07/01/2023	L&M					\$185.79	\$185.79	\$0.00
1-130328574382		07/01/2023	PSA					\$42,288.10	\$31,716.08	\$10,572.02
1-130329217258		07/01/2023	PSA					\$12,322.02	\$9,241.51	\$3,080.51
1-130329904902		07/01/2023	PSA					\$217.24	\$217.24	\$0.00
1-130341039502		07/01/2023	PSA					\$3,654.46	\$2,740.85	\$913.61
1-130342926236		08/01/2023	L&M					\$338.45	\$338.45	\$0.00
1-130411007348		08/01/2023	PSA					\$789.13	\$789.13	\$0.00
1-130411144397		08/01/2023	PSA					\$422.20	\$422.20	\$0.00
1-130411704132		08/01/2023	PSA					\$135.50	\$135.50	\$0.00

Contract Incentive Detail - HVAC

Period : September 2023

EMBI OVERVIEW

Employee ID	: Francesco Pagano	Job Code	: J07682							
Employee ID	: █	Plan	: SC04 - SIP BSNA HVAC Account Sales Reps (SC04)							
Branch/Dept	: NT2 - 0000	Plan Effective Date	: 1/11/2011							
Manager ID	: 1134776	Manager	: John W Payne							
Pay Suspend	: No	INCENTIVE SUMMARY								
Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
1-130411794066		08/01/2023	PSA					\$625.86	\$625.86	\$0.00
1-130753132338		09/01/2023	PSA					\$331.19	\$331.19	\$0.00
1-131122335520		09/01/2023	PSA					\$863.56	\$863.56	\$0.00
1-131149490550		09/01/2023	PSA					\$613.38	\$463.69	\$149.69
1-131149805053		09/01/2023	PSA					\$1,067.30	\$918.49	\$148.81
1-131228176288		09/01/2023	PSA					\$1,822.09	\$1,822.09	\$0.00
1-131229670594		09/01/2023	PSA					\$556.16	\$556.16	\$0.00
1-131237644968		09/01/2023	PSA					\$894.78	\$894.78	\$0.00
1N720194		04/01/2021	Prime					\$4,334.00	\$3,505.22	\$828.78
1N720317		07/01/2021	Prime					\$12,660.08	\$10,600.31	\$2,059.77
1N720318		07/01/2021	PSC					\$10,957.75	\$8,911.13	\$2,040.62
1N720330		07/01/2021	Prime					\$24,629.75	\$19,284.31	\$5,335.44
2N720006		10/01/2021	Prime					\$32,942.82	\$23,465.43	\$9,457.39
2N720014		10/01/2021	Prime					\$29,460.84	\$22,977.10	\$6,483.74
2N720015		10/01/2021	Prime					\$134.27	\$221.23	\$-86.96
2N720052		12/01/2021	Prime					\$12,750.03	\$9,659.66	\$3,070.37
2N720060		11/01/2021	Prime					\$7,416.18	\$5,881.67	\$1,524.51
2N720061		11/01/2021	Prime					\$25,807.25	\$19,156.04	\$6,651.21
2N720064		12/01/2021	PSR					\$13,207.62	\$10,583.98	\$2,617.64
2N720106		12/01/2021	Prime					\$41.00	\$33.15	\$7.85
05/01/2022	Prime	04/01/2022	PSR					\$7,232.43	\$5,660.60	\$1,571.83
05/01/2022	Prime	05/01/2022	Prime					\$36.23	\$36.23	\$0.00
06/01/2022	Prime							\$-26,483.66	\$-16,219.20	\$-10,264.46
05/01/2022	Prime							\$17,753.58	\$13,621.45	\$4,132.13
06/01/2022	Prime							\$7,278.68	\$7,278.68	\$-0.01

**Contract Incentive Detail - HVAC**  
**EMPLOYEE INFORMATION**  
**Period** : September 2023



Employee	: Francesco Pagano	Job Code	: J07632
Employee ID	: █	Plan	: SC04 - SUP BSNA HVAC Account Sales Reps (SC04)
Branch/Dept	: N72 - 0000	Plan Effective Date	: 1/1/2011
Manager	: John W Payne	Manager ID	: 1134776
Pay Suspend	: No		

**INCENTIVE SUMMARY**

Contract Number	Contract Name	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
2N720319		06/01/2022	Prime			\$10,836.17		\$7,790.45		\$3,045.72
2N720350		08/01/2022	PSR			\$372.48		\$331.89		\$40.59
2N720387		10/01/2022	PSC			\$869.86		\$647.30		\$222.56
2N720391		09/01/2022	Prime			\$15,619.80		\$9,442.56		\$6,177.24
2N720392		09/01/2022	Prime			\$4,954.05		\$4,295.34		\$658.71
2N720393		09/01/2022	Prime			\$5,223.91		\$4,528.91		\$695.00
3N720009		10/01/2022	Prime			\$1,876.24		\$1,876.24		\$0.00
3N720038		12/01/2022	Prime			\$12,788.94		\$10,784.12		\$2,004.82
3N720047		02/01/2023	Prime			\$55,799.66		\$55,169.99		\$20,629.67
3N720048		02/01/2023	Prime			\$32,490.51		\$16,456.04		\$16,034.47
3N720054		01/01/2023	Prime			\$129.80		\$129.81		\$0.01
3N720064		01/01/2023	PSC			\$62.97		\$52.67		\$10.30
3N720095		04/01/2023	Prime			\$11,531.81		\$9,618.34		\$1,913.47
3N720141		07/01/2023	Prime			\$1,705.45		\$1,117.12		\$588.33
9N720467		06/01/2019	PSC			\$1,167.64		\$1,167.64		\$0.00
9N720560		08/01/2019	PSR			\$2,647.42		\$2,084.44		\$562.98
9N720561		08/01/2019	PSR			\$2,339.77		\$2,339.77		\$0.00
<b>Total</b>						<b>\$1,103,283.67</b>		<b>\$873,841.70</b>		<b>\$229,452.01</b>